



## SUMMARY

*Scott Donald offers clients over 25 years of property valuation experience. As Managing Consultant of POER's Pacific Region, he is responsible for client's properties in Alaska, California, Hawaii, Oregon and Washington. His expertise in real and personal property assessment, combined with a thorough knowledge of local tax practices, are major assets to property owners who want proactive tax management.*

## EXECUTIVE PROFILE

### *Scott Donald, MBA, CMI — Vice President*

## QUALIFICATIONS / EXPERIENCE

- ❖ Over the past 23 years, has personally represented more than 7,500 properties in California and generated more than \$350 million in tax savings for clients
- ❖ Achieved a 70% reduction in assessed value for an underwater mining operation spanning two California counties, resulting in a combined tax savings of \$657,000
- ❖ Generated over \$950,000 in tax savings for a food manufacturer by demonstrating super-adequacy and reallocating remodeling costs to personal property
- ❖ Successfully argued to Washington's State Department of Revenue for a reversal of classification and established new depreciation tables for manufacturing equipment, saving not just our client but the entire industry thousands of dollars each year
- ❖ Expert in California personal property compliance and audit issues
- ❖ Qualified expert witness before the California State Board of Equalization
- ❖ Former commercial staff appraiser for Los Angeles County Assessor's Office

## CREDENTIALS / EDUCATION

- ❖ MBA in Real Estate/Finance, California State University at Long Beach
- ❖ B.S. in Real Estate, Arizona State University
- ❖ CMI, Certified Member of the Institute for Professionals in Taxation (IPT)
- ❖ Former Treasurer for the California Alliance of Taxpayer Advocates (CATA)
- ❖ Completed California State Board of Equalization's advanced income approach to valuation courses and IPT's advanced personal property courses, among many others
- ❖ Published an in-depth perspective on business enterprise value and contributes regularly to numerous industry trade journals and newspapers