



## SUMMARY

*POER's Midwest Managing Consultant, John O'Neil, has over 32 years of real estate and property tax industry experience. John's knowledge and experience in both the public and private sectors provide clients with a complete understanding of the tax issues affecting their properties and the solutions to achieve the most favorable outcomes possible.*

## EXECUTIVE PROFILE

### *John O'Neil, CMI*

## QUALIFICATIONS / EXPERIENCE

- ❖ More than 24 years experience in the property tax industry, applying 32 years of commercial real estate expertise to provide real life market based knowledge to client's properties
- ❖ Represents a diversified portfolio of properties in industries such as multi-family, retail, golf courses, quarries, industrial manufacturing, and distribution centers
- ❖ Specialization in industrial properties, such as distribution centers, truck terminals, industrial manufacturing plants, warehouses, and lab space
- ❖ Assertively filed an appeal to reduce the assessed value of a pharmaceutical company's research and development facility by over \$32 million, resulting in a property tax savings of more than \$1.2 million
- ❖ Successfully reduced the assessed value of a distribution center, owned by a regional supermarket chain, by \$16 million, saving our client over \$320,000 in property taxes
- ❖ Former Deputy Assessor for the Cook County Assessor's Office, one of the largest counties in the nation by number of real estate parcels

## CREDENTIALS / EDUCATION

- ❖ MBA in Real Estate and Finance from Southern Methodist University
- ❖ BA in American Studies from University of Notre Dame
- ❖ Level III Certified Indiana Assessor-Appraiser
- ❖ Certified Member of the Institute for Professionals in Taxation (CMI)