



EXECUTIVE PROFILE

Fredrick Salmons — Vice President

QUALIFICATIONS / EXPERIENCE

- ❖ Oversees POER's National Account Relationship Development and Sales program
- ❖ Over 25 years of business development experience focusing on the valuation of real estate and personal property, including fixed asset management analysis and fairness in asset valuation
- ❖ Works closely with our local offices and consulting centers of expertise to coordinate quality service delivery to major clients nationwide
- ❖ Formerly with GE Capital holding positions in the areas of internal auditing, acquisitions, and the sale and lease back of real estate and capital equipment to companies throughout the United States

SUMMARY

As POER's Vice President and National Director of Relationship Development, Mr. Salmons leverages his in-depth knowledge of the real estate and personal property tax valuation process along with his years of experience in the areas of internal audits, acquisitions and the purchase and lease back of real estate and capital equipment, to tailor POER's services into specific tax management and reduction programs for clients across the United States.

CREDENTIALS / EDUCATION

- ❖ B.S. Degree from Temple University
- ❖ MBA in Marketing from Temple University
- ❖ Member of the Asian American Hotel Association
- ❖ Member of the Building Owners and Managers Association
- ❖ Member of the Institute of Management Accountants
- ❖ Member of NAIOP, Commercial Real Estate Development Association
- ❖ Member of Sales and Marketing Executives International
- ❖ Member of the Institute for Professionals in Taxation